



# ARKANSAS PLANT FOOD ASSOCIATION

Newsletter

April 2011

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The thing about trains...  
it doesn't matter where  
they are going. What  
matters is deciding to  
get on...

## MISSION STATEMENT

"The association shall foster and promote the dissemination of useful and practical information regarding all forms of plant food and lime, their application to crops of all kinds, better cultural practices, and other related information which would result in the production of better crops and increased farm income."

## MESSAGE FROM THE PRESIDENT

I would like to take this opportunity to thank you for your support and confidence in allowing me to serve as the president of the Arkansas Plant Food Association in 2011-2012. I look forward to working with the board of directors on any and all issues that develop throughout the year. Also, I would like to encourage all members to be proactive in the APFA and take an active role in the organization. As is the case with many state organizations like the APFA, membership and participation have declined over the last few years due to several reasons (i.e., company consolidations, time constraints, etc.). I would like to challenge each member to contact people and businesses in our realm of responsibility that are not members of the APFA and get them to join and participate in our organization. There is strength in numbers.

I started in the fertilizer business as a salesman for Monsanto in 1976 and have continuously worked in this business for 36 years. For many years the only constants that we had to deal with were death and taxes. But since then we have had to add change and challenges to this list. And I expect that more changes and more challenges are ahead for each of us personally and with our profession. Therefore, it is imperative that all of us become more proactive in our professions and the APFA to ensure that we remain viable and productive in the ever-changing environment that we live and work in.

Again, I want to thank you for the privilege to serve as your president this year.

Jim Magness  
President - APFA

## UPCOMING EVENTS

APFA Nutrient Management  
College. Dates/Locations TBA

Southwestern Fertilizer  
Conference, July 16-20, 2011,  
Marriott River Center,  
San Antonio, TX

APFA Board of Directors  
Meeting, August 11, 2011, Time  
and Location TBA

Annual Conference,  
January 17-21, 2012,  
North Little Rock Wyndham  
Riverfront

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We regret to report the recent death of Todd Tiefel in a traffic accident. Todd was the son of long time fertilizer industry leader Tom Tiefel and his wife Joanie Tiefel.

## **2011 APFA OFFICERS AND BOARD OF DIRECTORS**

**President** – Jim Magness, Gavilon Fertilizer, LLC  
**President Elect** – Nathan Slaton, University of Arkansas  
**Vice President** – Josh Searcy, Alliance Application Equipment  
**Executive Director** – Dan Gladden, The Gladden Group

### **Directors**

#### **Term Expires 2012**

Gary Jayroe, Jimmy Sanders, Inc.  
Stan Baker, Helm Fertilizer, Inc.  
Tony Frizzell, Oakley, Inc.

#### **Term Expires 2013**

Larry Fortner, CHS, Inc.  
Josh Searcy, Alliance Application Equipment  
Nathan Slaton, University of Arkansas

#### **Term Expires 2014**

Todd Berry, Success Grain and Fertilizer  
Mark Browning, Tri-County Farmers Co-op  
Ralph Lunsford, Atlantic-Pacific Agriculture Co.

#### **Term Expires 2015**

Jim Magness, Gavilon Fertilizer, LLC  
Clint Jayroe, Jimmy Sanders, Inc.  
Josh Long, Agrotain International, Inc.

### **Ex-Officio Directors**

Larry Jayroe, Arkansas State Plant Board  
Jamey Johnson, Arkansas State Plant Board  
Nathan Slaton, Ph.D., University of Arkansas  
Rick Norman, Ph.D., University of Arkansas  
Morteza Mozaffari, Ph.D., University of Arkansas  
Leo Espinoza, Ph.D., UA Extension Service  
Steve Green, Ph.D., Arkansas State University  
Todd Berry, Immediate Past President

### **2011-2012 Committees**

#### **Annual Conference – Program**

Nathan Slaton – Chairman  
Josh Searcy – Co-Chairman  
Leo Espinoza  
Larry Fortner

#### **Annual Conference – Arrangements**

Clint Jayroe – Chairman  
Stan Baker  
Jamey Johnson  
Gary Jayroe

#### **Annual Conference – Exhibits**

Josh Searcy – Chairman  
Josh Long

#### **Annual Conference – Finance**

Dan Gladden – Chairman  
Nathan Slaton

#### **Annual Conference – Administration**

Dan Gladden – Chairman  
Clint Jayroe  
Nathan Slaton  
Josh Searcy

#### **Budget and Finance**

Larry Fortner - Chairman  
Dan Gladden  
Jim Magness  
Nathan Slaton

#### **Publicity and Newsletter**

Dan Gladden – Chairman  
Nathan Slaton  
Rick Norman  
Steve Phillips  
Leo Espinoza

#### **Scholarships, Recognitions & Awards**

Rick Norman - Chairman  
Steve Green  
Ralph Lunsford

#### **Nominations**

Nathan Slaton - Chairman  
Josh Searcy  
Todd Berry  
Tony Frizzell  
Ralph Lunsford

#### **Membership**

Dan Gladden - Chairman  
Josh Long  
Morteza Mozaffari

#### **Technical Conference/Dealer Education**

Dr. Leo Espinoza – Chairman  
Dr. Nathan Slaton  
Dr. Rick Norman  
Dr. Morteza Mozaffari  
Mark Browning  
Dr. Steve Green

#### **Executive Audit**

Jim Magness  
Nathan Slaton  
Josh Searcy  
Todd Berry  
Larry Fortner  
Gary Jayroe

### **Summer Meeting**

Larry Fortner – Chairman  
Mark Browning  
Jim Magness

### **Constitution and By-Laws**

Larry Jayroe - Chairman  
Jim Magness  
Nathan Slaton  
Josh Searcy

### **Environmental Quality**

Rick Norman – Chairman  
Nathan Slaton  
Jamey Johnson  
Cliff Snyder  
Steve Green

### **Governmental Affairs**

Larry Jayroe - Chairman  
Jamey Johnson  
Tony Frizzell  
Wendell Stratton  
Noal Lawhon

## **FROM THE FERTILIZER INSTITUTE**

TFI Keeps Members Updated on Greenhouse Gas Legislation. Recently, there has been a lot of activity in Congress related to EPA's regulation of greenhouse gases (GHG). TFI has been closely monitoring the various proposals in order to determine their potential impact to the fertilizer industry.

On March 3, Senate Environment and Public Works Committee ranking member James Inhofe (R-Okla.), House Energy and Commerce Committee Chairman Fred Upton (R-Mich.), House Agriculture Committee ranking member Collin Peterson (D-Minn.) and Energy and Power Subcommittee Chairman Ed Whitfield (R-Ky.) introduced the Energy Tax Prevention Act of 2011 (H.R. 910/S. 482), a bi-partisan bill that would prevent EPA from "promulgating any regulation concerning, take action relating to, or take into consideration the emission of a greenhouse gas to address climate change." TFI announced its support for the legislation in a press release on March 4. TFI has also sent several letters to Congress in support of the Upton/Inhofe legislation.

On Tuesday, the House Energy and Commerce Committee voted 34-19 to approve H.R. 910. Three

democrats, John Barrow (D-Ga.), Jim Matheson (D-Utah), and Mike Ross (D-Ark.), and all 31 republicans on the committee, voted in favor of the bill. House Republican Leadership has indicated that it intends to bring the bill to the floor for a vote before Congress departs for Spring Recess on April 15. The bill is expected to pass the House of Representatives.

Also on Tuesday, Senate Minority Leader Mitch McConnell (R-Ky.) introduced an amendment (S.AMDT.183) to the Small Business Reauthorization Act (S. 493) that mirrors the Senate companion bill of the Energy Tax Prevention Act of 2011 (S. 482).

Sen. John Rockefeller (D-W.Va.) also introduced an amendment to the Small Business Reauthorization Act that mirrors the EPA Stationary Source Regulations Suspension Act (S.231), legislation he introduced earlier this year which would delay EPA's regulation of greenhouse gases for two years. However, this legislation only addresses CO2 and methane. It does not address the fertilizer industry's concerns with EPA's regulation of N2O.

On Thursday, Sen. Max Baucus (D-Mont.) introduced an amendment (S.AMDT.236) to the Small Business Reauthorization Act that would codify the tailoring rule and exempt agriculture from GHG regulations. This amendment would do little to help address the concerns of the fertilizer industry. The American Farm Bureau Federation has also expressed opposition to this amendment.

The Senate was expected to vote on the McConnell and Rockefeller amendments earlier this week. However, due to unknown circumstances, democratic leadership in the Senate decided not to vote on either amendment until after Congress returns from recess on March 28. This will give Senate democratic leaders a week to decide how to move forward with all three amendments dealing with GHG regulation.

TFI will continue to monitor legislative activity addressing GHG regulation and will provide updates on any new developments during a conference call with the Climate Change Task Force and Energy Council on Monday, March 21 at 4 pm.

If you have any questions or concerns, please contact TFI Vice President of Government Relations Clark Mica by telephone at (202) 515-2725 or via e-mail at [cmica@tfi.org](mailto:cmica@tfi.org) or contact Jeff Blackwood, TFI director of government relations, by telephone at (202) 515-2719 or via e mail at [jblackwood@tfi.org](mailto:jblackwood@tfi.org).

## ARKANSAS PLANT FOOD ASSOCIATION SCHOLARSHIP WINNERS – 2011

The Arkansas Plant Food Association awards annually to the University of Arkansas and Arkansas State University two \$1,000 scholarships for high scholastic students majoring in Soil Science, Agronomy or Crop Management. The scholarships are named the “Arkansas Plant Food Association Scholarship” and the “Earl Richardson Scholarship” at Arkansas State University and “Woody N. Miley” and “Wayne E. Sabbe Scholarship” at the University of Arkansas.

- The Woody N. Miley scholarship was awarded to Ryan Ellis from Searcy, AR. Travis is a junior majoring in Environmental, Soil, and Water Science.
- The Wayne E. Sabbe scholarship was awarded to Matthew Rich from Springdale, AR. Matthew is a junior majoring in Environmental, Soil, and Water Science.
- The Earl Richardson scholarship was awarded to Amy Brumitt from Mountain Home, AR. Amy is a sophomore majoring in Agriculture Education.
- The Arkansas Plant Food Association scholarship was awarded to Craig Walker from Wynne, AR. Craig is a junior majoring in Agriculture Business.

## APFA CORPORATE MEMBERS

Company	Contact Name
Alliance Application Equipment	Josh Searcy
American Plant Food Corporation	Joe Eddleman
Atlantic-Pacific Agriculture Co.	Ralph Lunsford
CHS, Inc.	Larry Fortner
England Liquid Fertilizer	John Henderson
Gavilon Fertilizer, LLC	Jim Magness
Home Oil Company	Wade Castleberry
Inboden Brothers, Inc.	Kim Inboden
Jimmy Sanders, Inc.	Larry Jayroe
Mid South Equipment, Inc.	Gary Reid
Midwest Lime	Barry Ferrell
Morris Farm Center	Gary Dobbins
Oakley Fertilizer, Inc.	Tony Frizzell
Success Grain	Todd Berry
Terral River Service	Don Philley
England Liquid Fertilizer	John Henderson
Whitmore Fertilizer Co., Inc.	Jack Whitmore

## THE LOTTIE MITCHELL SCHOLARSHIP

Effective the next awards luncheon, which is scheduled for January 2012, a new scholarship will be awarded to a deserving agriculture student at the Arkansas State University or the University of Arkansas. This award is made possible by a donation from Lottie Mitchell, our former APFA Secretary.



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